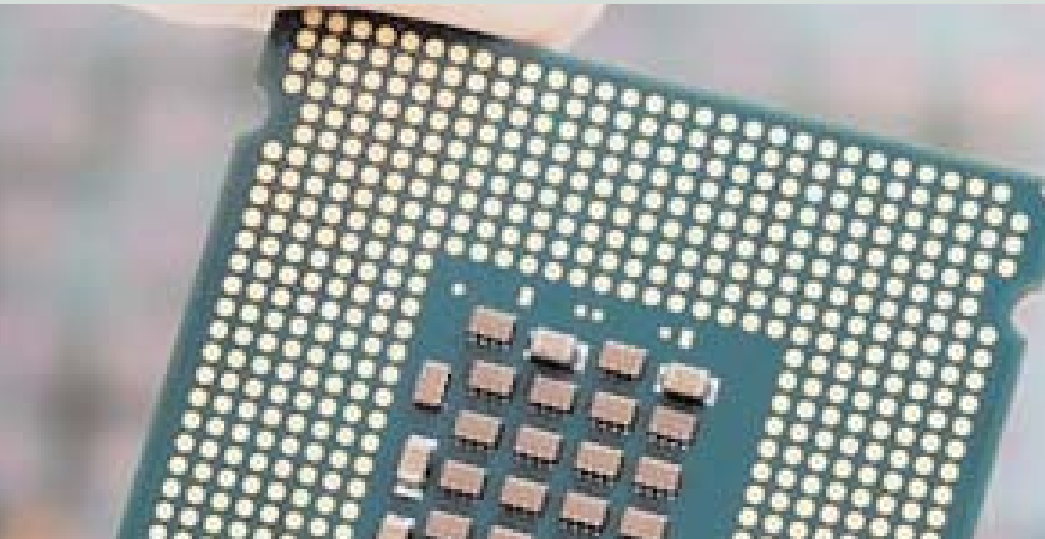


## Our strength and resources can help you grow your business

CNA backs our commitment to manufacturers with financial strength and stability as a national carrier rated "A" by A.M. Best. For more than 100 years, CNA has provided insurance solutions to a wide range of businesses. We provide property and casualty products and services supported by focused expertise and nearly \$60 billion in assets. Our competitive coverages, underwriting, risk control and claim expertise, and an indepth understanding of the manufacturing industry will help you manage risks and reduce costs.



Lowering risks. Controlling costs. Protecting manufacturers.



For additional information on our Manufacturing products and services, contact your independent insurance agent or visit [www.cna.com](http://www.cna.com) today.

# CNA Connect<sup>SM</sup> for Manufacturers

The CNA logo, consisting of the letters "CNA" in a bold, red, sans-serif font.

A.M. Best rating as of July 2006

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## The Right Insurance Solutions for Smaller Manufacturers

CNA Connect<sup>SM</sup> for manufacturers breaks with the industry norm of protecting smaller manufacturers by offering a business owners policy (BOP) rather than a traditional package policy. Package policies work well for larger risks, but small businesses need the simplicity and built-in protection that only a business owners policy can provide. CNA Connect offers smaller manufacturers the option to build the best insurance package for your business with coverages that will cover your business needs now and as your business experiences growth. CNA Connect for manufacturers combines the best of these policy types — standard coverages and business specific coverages — starting with a robust base policy, and offering more than 300 optional coverage forms.

### Our broad portfolio of products is designed to address your needs

Every manufacturer faces different types and levels of risk — and we have a complete portfolio of products to address them.

- CNA Connect, including Property and General Liability
- Inland Marine
- Commercial Automobile
- Crime
- Fidelity Bonds
- Fiduciary Liability
- Boiler & Machinery
- Employment Related Practices
- Workers' Compensation
- Umbrella
- Ocean Marine and Cargo
- International Coverages
- Directors & Officers (D&O)

### Our industry expertise helps deliver key coverages

We also provide several broadened property and general liability coverages that are vital to the continued operation of any manufacturing business. Here are a few examples:

- **Brands and Labels Coverage** — protection to pay for costs associated with removal of brands and labels in order to salvage and/or resell merchandise after a covered loss
- **Business Interruption** — protection designed to get your company back in business and operating at pre-loss levels as soon as possible. Reimbursement for reduction in income and extra expenses incurred because of the loss is provided
- **Machinery and Equipment Breakdown** — coverage for the sudden and accidental breakdown of pressure, mechanical and electrical equipment
- **Transit Coverage** — protection for property in transit, including property in the custody of a salesperson and goods shipped by water, land or air
- **Money and Securities (without a sub-limit)** — broad protection for money and securities with coverage automatically included up to the Business Personal Property Limits selected on the policy
- **Product Recall Expense** — coverage that reimburses for the expenses incurred to recall the product if it is determined that a product has to be withdrawn or removed from the market (option for loss of profit)

## Our Risk Control services help you manage risk and reduce costs

To complement our coverages, CNA's Risk Control staff provides tools that can help your business minimize the likelihood of a loss. This comprehensive set of services includes

- **School of Risk Control Excellence** — a series of free educational classes, including Protecting Your Investment Prevention Measures for Small Business, designed to help you better understand risk control issues and mitigate their impact on your day-to-day operations
- **Ergonomics** — assistance in developing self-sustaining workplace designs that increase productivity and efficiency, improve quality and reduce risk factors
- **Online Training Modules** — more than 250 online safety training and exposure management courses to help you better understand and manage your risks
- **New Joint Efforts** — partnerships with federal and state safety/health organizations and material-handling companies to help provide solutions involving manufacturing workplace exposures

Visit the CNA Risk Control Web site at [www.cna.com/riskcontrol](http://www.cna.com/riskcontrol) for additional information.

We can help make your business stronger



## Our claim excellence is among the strongest in the industry

CNA's claim professionals specialize in manufacturing to handle claims quickly and fairly. Should you ever need to file a claim, CNA is there to support you — across the country, internationally and around the clock.